

CROP PRODUCTION DATA																
	2008		2009		2010		2011		2012		2013		2014		2015	
	ACRES (000)	VALUE \$(000)	ACRES (000)	VALUE \$(000)	ACRES (000)	VALUE \$(000)	ACRES (000)	VALUE \$(000)	ACRES (000)	VALUE \$(000)	ACRES (000)	VALUE \$(000)	ACRES (000)	VALUE \$(000)	ACRES (000)	VALUE \$(000)
FIELD CROPS																
Wheat	122.0	\$47,346	105.0	\$33,033	95.0	\$40,354	93.0	\$36,470	85.0	\$44,714	115.0	\$51,612	95.0	\$33,576	110.0	37076
Oats	64.0	12,968	60.0	8,870	60.0	9,688	30.0	6,105	50.0	12,058	46.0	11,095	40.0	9,223	40.0	5684
Rye	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NA	NA	NA	NA	NA	NA
Barley	9.0	2,223	10.0	1,855	10.0	2,008	9.0	2,318	8.0	2,006	8.0	1,918	8.0	1,391	9.0	1,620
Soybeans	226.0	107,079	254.0	99,390	279.0	152,669	277.0	146,505	312.0	195,187	278.0	170,803	327.0	141,009	301.0	113251
Corn for grain	640.0	398,131	595.0	320,515	590.0	553,833	620.0	568,974	680.0	617,794	690.0	427,276	680.0	413,630	590.0	358573
Corn for silage	445.0	352,440	470.0	290,178	455.0	311,220	470.0	427,888	475.0	532,143	500.0	495,550	450.0	402,570	480.0	387600
Hay, all	1,320.0	367,398	1,360.0	298,485	1,330.0	264,628	1,280.0	296,328	1,340.0	375,714	1,430.0	494,810	1,370.0	467,318	1,230.0	434752
Potatoes	17.8	92,275	16.5	63,360	16.5	71,280	16.7	65,130	18.0	69,768	17.1	66,451	15.8	54,747	14.6	47435
Dry beans	16.8	18,144	15.6	6,755	14.9	8,657	11.8	7,953	9.5	9,318	8.8	7,792	NA	NA	7.8	3823
	ACRES	VALUE	ACRES	VALUE	ACRES	VALUE	ACRES	VALUE	ACRES	VALUE	ACRES	VALUE	ACRES	VALUE	ACRES	VALUE
		\$(000)		\$0		\$(000)		\$(000)		\$0		\$(000)		\$(000)		\$(000)
VEG/FRUITS																
Beets, processing	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Cabbage, fresh	9,500	\$79,110	9,000	\$55,833	10,400	\$87,980	9,700	\$73,559	8,800	\$84,730	8,800	\$71,432	8,300	\$72,376	8,100	59,616
Cabbage processing	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Cauliflower, fresh	400	1,782	400	2,366	460	3,417	430	2,401	470	4,290	430	3,169	470	2,623	410	2,255
Cucumbers, fresh	3,600	16,146	3,200	16,051	2,800	18,469	2,300	14,720	1,700	15,137	1,700	9,163	1,700	10,091	1,900	17,298
Green peas, processing	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Onions, fresh	10,100	58,918	10,300	67,592	9,800	53,702	6,200	26,695	8,000	35,034	6,500	31,600	8,000	33,798	7,500	40,533
Snap beans, fresh	6,600	40,536	6,700	23,584	9,000	52,668	10,000	58,621	10,500	66,251	10,200	50,378	9,800	52,137	10,700	58,464
Snap beans, processing	20,400	21,539	19,400	14,864	22,100	21,587	13,600	15,204	19,000	18,762	18,900	16,434	20,420	27,575	NA	NA
Sweet corn, fresh	22,900	73,865	21,500	58,265	19,500	60,840	18,500	50,630	18,000	59,796	22,600	78,060	18,100	42,399	16,700	31,427
Sweet corn, processing	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Tomatoes, fresh	2,700	43,092	2,500	32,725	2,800	28,498	2,700	36,634	2,800	47,174	2,700	32,380	2,600	23,962	2,300	31,395
Bell Peppers	1,000	13,936	1,000	12,325	1,100	9,900	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Eggplant	470	6,192	410	6,061	370	4,027	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Endive/Escarole	240	2,785	290	4,235	290	1,984	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Pumpkins	5,900	38,444	6,000	21,750	6,800	35,088	6,300	23,631	6,300	35,879	6,000	30,144	5,200	20,493	4,400	11,046
Spinach	320	1,320	280	926	310	973	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Squash	3,800	32,528	4,500	23,004	4,600	36,777	5,000	48,735	5,400	49,453	4,500	37,984	4,300	31,371	4,200	24,950
Apples	42,000	\$260,980	42,000	\$210,720	42,000	\$221,620	42,000	\$244,000	40,000	\$249,790	40,000	\$237,233	40,000	\$249,875	40,000	274,545
Peaches	1,600	4,796	1,600	5,406	1,600	7,023	1,600	8,352	1,600	4,022	1,600	5,748	1,600	12,640	1,600	8,631
Tart cherries	1,600	3,879	1,600	2,459	1,500	1,360	1,500	1,426	1,500	2,844	1,600	4,295	1,600	3,107	1,600	2,626
Pears	1,200	4,742	1,200	4,854	1,200	4,932	1,200	6,956	1,000	2,350	1,000	5,144	1,000	3,472	1,000	4,800
Sweet cherries	700	3,241	700	2,295	700	2,255	700	2,106	600	1,073	700	3,168	700	2,008	700	2,930
Grapes	37,000	57,493	37,000	47,748	37,000	68,068	37,000	70,056	35,000	52,183	37,000	75,327	37,000	69,350	37,000	56599
Strawberries, fresh and proc.	1,400	7,425	1,400	9,020	1,400	6,895	1,400	8,460	1,400	6,880	1,400	7,729	1,000	7,520	800	7366
Blueberries	900	4,107	900	4,558	900	4,515	900	3,960	1,000	3,893	900	2,129	800	4,061	1,000	3990
Red Raspberries	500	3,928	500	4,052	500	3,746	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Total Acres Harvested	3,035,430		3,058,480		3,027,530		2,968,530		3,140,570		3,259,430		3,148,390		2,922,310	
Total Value Of Production		\$2,178,788		\$1,753,134		\$2,150,661		\$2,253,817		\$2,598,243		\$2,428,824		\$2,192,322		\$2,028,285
Value of Production Per Acre		\$718		\$573		\$710		\$759		\$827		\$745		\$696		\$694

CALCULATED VALUES

(in millions)																
Adjusted Production Expenses																
Total Production Expenses	4051		3751		3815		3942		4824		4901		5379		5003	
-Taxes on Farm Property	262		230		244		284		251		238		325		303	
-Interest on Mortgage Debt	87		92		106		107		130		113		120		122	
Adjusted Total Production Exp.	3703		3428		3465		3551		4443		4551		4934		4578	
Management Charge																
1% of Gross Farm Income	53		44		52		60		63		67		70		59	
+ 7% of Production Expenses	259		240		243		249		311		319		345		320	
Total Management Charge	312		284		295		308		374		385		416		380	
Mortgage Debt Attributable to Land																
Interest on Mortgage Debt	87		92		106		107		130		113		120		122	
x Land % of Tot Real Est Value	63%		63%		63%		63%		63%		63%		63%		63%	
Debt Attributable to Land	55		58		67		67		82		71		76		77	
Adjusted Net Farm Income																
Net Farm Income	1225		672		1498		2067		1538		1851		1691		1005	
-Management Charge	312		284		295		308		374		385		416		380	
+Property Taxes	262		230		244		284		251		238		325		303	
+Mortgage Debt Attributable to Land	55		58		67		67		82		71		76		77	
Adjusted Net Farm Income	1230		676		1513		2111		1498		1775		1676		1005	
% Net Profit																
Adjusted Net Farm Income	1230		676		1513		2111		1498		1775		1676		1005	
Realized Gross Farm Income	5277		4423		5247		5952		6258		6678		7043		5938	
% Net Profit =	23%		15%		29%		35%		24%		27%		24%		17%	

MINERAL SOILS BASE VALUE

A.Capitalization Rate of 10%	10%		10%		10%		10%		10%		10%		10%		10%	
B.Annual Percent Net Profit	23%		15%		29%		35%		24%		27%		24%		17%	
C.Value of Production Per Acre	718		573		710		759		827		745		696		694	
Capitalized Value of Production Per Acre (B x C / A) =	1,673		877		2,049		2,692		1,980		1,981		1,657		1,175	

8 Year Avg of Capitalized Value of Production Per Acre **1760** Previous Year Capitalized Value of Production Per Acre **1060** Base Value Per Acre with 2 % Rule **1081**